

Client Feedback

"Mike, that was a *great investment* and I will tell my boss that. Thanks again for the opportunity today to see you in action. What a privilege. You rock."

Brenda Ratcliff, Lead HR Advisor, Ministry of Social Development

"Thank you for the training on Thursday. Looked through the evaluations and **very pleased** with the response. Seemed to me that almost everyone got something out of it and as you would expect I have since heard that some got a great deal more! So once again well done."

Roland Burrows, Deputy Rector, St Andrews College

"Mike, the last *two days were perfect*. You understood our needs and catered for them beautifully, clearly achieving the requested outcomes. You have not only set us on a journey with a clear bright vision but you have provided us with the tools that will enable us to continue on that journey on our own should we choose to. I have been to many of these types of sessions and *never has the value of the facilitator been more evident*. We look forward to working with you on an ongoing basis."

Emma Gardiner, General Manager, Thrifty Car Rental New Zealand

"I have just been over with a few of the team now chatting and it is amazing how much they have thought about since your session. *Thanks for your professionalism*, organisation, and flexibility and for opening many doors for us to explore and continue to build a high performance culture."

Colleen Bardsley, HR Director, Jade Software

"A well constructed, *highly interactive* day. With *100% engagement* from the team, Mike read the group well and made it not only a great learning experience, but a lot of fun. Team comments included: "An excellent day!" "A very worthwhile experience." "An excellent learning experience and I had fun at the same time."

Karen Dale, Managing Director, Empower Masterpay

"Mike *observed* our team in action, *tailored* several different communications training courses for our different project roles, and *delivered targeted and pragmatic training*. The result has been *remarkable* with our *team performance improving overnight*. Mikes delivery is relaxed, poignant and humorous and provoked a lot of discussion within the team. I would recommend any team that relies on communication to invest time in training with Mike."

Ian Currie, Project Leader, Arrow International (NZ) Ltd













"Mike's excellent people skills, adaptability and ease of working with me as a client and my customers, has enhanced my project outcomes. He *understood my needs* and worked professionally to design and deliver the result I needed."

Chris Mene, Project Manager, Partnership Health Canterbury

"We were all *impressed with your delivery* and the course contents. I look forward to working with you again in the future."

Ellen Mary Puller, Trainer, Outward Bound New Zealand

"Mike, many thanks for the **skillfully delivered session** today. You captured my team's attention and delivered the result I needed. The feedback from the team has been very encouraging, they certainly enjoyed your presenting style and derived much benefit from the content. I look forward to working with you again."

Mark Loveard, CFO Airways

"Mike presented on skills for a Chairman to communicate better with the board. Feedback from the attendees was highly complementary. Members reported that the seminar **exceeded their expectations** and they learnt a lot from Mike in an interactive, fun environment."

Ray Polson, Canterbury Branch Chairman, Institute of Directors

"Working with Mike was fantastic. He delivered to the learning outcomes we required and at the right level. He took the time to understand our needs and built a great rapport with what was a diverse group of people (and in challenging venue circumstances). Mike managed the workshop to the schedule, whilst still allowing those important learning conversations to flow which was much appreciated by all of our attendees. He is firmly on our radar now for the delivery of in-house workshops for our staff."

Rachel Hewett, HR Advisor Development, Te Rūnanga o Ngāi Tahu

"I really would like to say a *huge big thank you* for the workshop you provided at the Gough Group Accountants' conference. It was *interactive*, *engaging and full of fun* as well as being very *informative and educational*. It covered all of the topics requested with real examples, problem solving and team building activities. The **feedback** I received from those who participated, was **100% positive**, and I am sure all who attended will have to agree that Mike's methodology and delivery on all topics was most impressive. I will have no hesitation to invite Mike to our conferences and training days in the future."

Zhanna Weet, Corporate Treasury Manager, Gough Group











"Mike is a *Leadership champion* who creates an environment of trust, controlled energy and personal connection. I've had the pleasure of participating with two groups from our business and the *value received has been greater than all previous Management Leadership training I've done*. My operations leaders and senior management team were equally impressed. Mike provides a delightful balance of practical lessons, with referral to great leaders and visionaries and shares his own life lessons and insightful observations. The *clarity and simplicity* of his explanations of sometimes complex concepts really hits home and his facilitation in open forum discussion is fantastic. The resources Mike provided are now central parts of my Management tool kit."

Grant Harford, National Operations Manager, MG Marketing

"Mike, thank you so much for delivering an **awesome two days of team building** for our team. Your experience and leadership skills kept our team engaged and ready to learn. The feedback from the team over the last couple of days has reinforced how much they enjoyed the course, and it has given us some tools and inspiration for us to improve our personal life as well as our working environment." **George Roberts, Owner, Concrete Connect**

"We've brought Mike in a couple of times now for both specific skills training but also more general leadership development and we intend to use his services more in the future. The courses he's run for us have been engaging and the content has been put together with a lot of thought and presented very effectively. *Mike's passion for performance is very genuine.* It comes across strongly and he has the skills, experience and background to get results. We believe that he can further enhance the effectiveness of our team and we look forward to working with him more."

Andrew Moorhouse, Technical Director, Seed Force

"Wow! If you want more bang for your buck then Mike is the person to talk to. His skill/services delivered far outweigh his price, in fact he is worth 10x more! We hired Mike's services with the intention of understanding leadership, techniques about planning, goal setting, and wellbeing so that we can be better overall leaders! Mike has inspired not just myself but others to go out there and live the dream! Be bold to make decisions and most of all be decisive and be YOU! I would recommend Mike and his company if you are looking to impact staff and increase productivity by making each individual feel they can achieve the impossible!"

Riki Sila, Owner, Intelligent Solutions









"Mike Catton is the best Training Consultant and Coach that I have ever worked with. The value that he has contributed to our leadership programmes has been outstanding. His workshops have been engaging and insightful and most importantly everyone has a lot of fun. Mike's workshops have inspired our people to make positive changes by focusing on unleashing their potential. Mike has an tremendous ability to bring the best out of people. Our people have left his workshops feeling confident in their newly acquired skills and the realisation that they will make a difference. This is evident in the feedback that we have received and from what our leaders have observed in the workplace. Thank you Mike for all the work you have done for us to date, we look forward to our ongoing relationship with you because of the positive impact that you have had on all of us."

Fleur Evans, Organisational Development Manager, Meridian

"Hi Mike, just wanted to report a really successful first day today. Things were very slick with our new facilitators. Lots of engagement and a really good vibe, this is due to the style and feel of the presentations and that has come from you. I think we have all exceeded our expectations and are very confident moving forward into the week. As the responsible manager I feel that we have really given ourselves the best start that we could wish for with the safety initiative. So thanks again for your teachings and guidance, couldn't have done it without you - very very happy."

Andy Boyd, Air Traffic Control Senior Manager, Airways

"Mike has worked with our organisation for several years facilitating engaging workshops on Time Management and Presentation skills. He is always well organised, easy going and flexible with his approach making him a pleasure to work with. Our staff rave about his Time Management workshop as he incorporates interesting research on psychology and human behaviour to demonstrate how our employees can work most effectively during the day. Mike ensures a highly interactive and engaging learning environment to get the best outcomes for his learners."

Morgana Hodliffe, Learning Coordinator, Environment Canterbury Regional Council

"I have really appreciated working with Mike and have always found him to offer significant value. His super-strength is to seek to really understand the mission and the cultural style of the leadership and what they are trying to achieve through the cultural journey. He has demonstrated time and again his flexibility in adapting evidence-based content to the particular cultural shifts required for a high-performing team and for various audiences whether they be executive teams or front-line teams."

Nadeine Dommisse, Deputy Secretary, Ministry for the Environment













"We had a training need, and Mike designed a course to address this skill gap. Mike listened to our business requirements and was able to conjure up a training package to suit our needs perfectly. I received all-round positive feedback as a direct result of his training which was engaging, informative, and witty. Mike's use of relevant, real life scenarios really drove the learning home with everyone gaining a better understanding of their roles. His relaxed approach made the training memorable and encouraged whole group participation. Mike delivered what he promised and much more, leaving our staff inspired and engaged, and with a renewed sense of purpose. Thanks Mike."

Benita Alexander, Learning & Development Team Leader, Earthquake Recovery, The Fletcher Construction Company Ltd

"Mike has delivered several workshops for us as part of our leadership development programme and to develop our peoples' core skills. He has been an absolute pleasure to work with and has gone the extra mile to ensure he catered to the needs of our people. Mike's workshop design and facilitation style ensured that participants had an enjoyable time and left motivated with the tools required to implement change. If an organisation is looking for a provider who produces results and genuinely cares about the experience of the people they work with, I would recommend Mike."

Matt Holstein, Organisational Development Advisor, AgResearch

"I have worked with Mike as a senior manager in two organisations, with large operational groups focused on better delivery of regulation and also small groups working on presentation skills. Regardless of the size, focus, and organisation **Mike has delivered exactly what was required in a way that has engaged and captivated those involved**. If you believe in the importance of relationships and communication then Mike's sessions will take you and your staff to the next level in all aspects of business and life in general. Alongside imparting a basic understanding of how people tick he provides concrete techniques to create respectful, trusting relationships around difficult regulatory conversations to influence behaviour."

Brett Aldridge, Senior Manager Regulatory Compliance Rail System, New Zealand Transport Agency

"Mike, its very pleasing when my SLT and staff keep referencing your sessions and implementing your suggestions into daily processes. This is exactly like the ripples from throwing a pebble into a pond. You are that pebble."

Steven May, Chief Executive Officer, Wairoa District Council









"Just a quick note to say thanks for your time at our Leader's Forum in Chch earlier in the month. Your contribution was a key ingredient in the success we had with the following session - with our peer group agreeing to take responsibility for setting the conditions and creating the environment that will develop a healthy culture for our group. As I said on the day, your relatability and authenticity is incredibly disarming and your impact on our group was such that we were able to have an honest discussion about what we want to be as a leadership group. So thank you again for sharing your experiences and knowledge with us."

Ray McMillan, Manager, Rail Safety Team, NZTA

"The outcome of Mike's workshop for Airways Training Instructors in Palmerston North has *resulted in a significant positive change* in the way our instructors motivate and engage students. He changed their view of what was possible and *provided effective strategies for ensuring positive communication and self-learning*. The manner in which Mike delivered the workshop fully supported and enabled participation at a high level ensuring that responsibility for creating the best learning environment for Airways students was theirs. This has translated into all students being punctual, engaged and taking responsibility for their learning due to the positive communication strategies and understanding their role in making this happen through student engagement and motivation."

Mary-Anne Sievers, ATS Training Manager, Airways Global Services

"For many of our people, having the confidence or competence to speak to a group of people and share their ideas can be daunting or out-of-reach, which is the reason we offer Mike's 'Speak Easy' course. With that in mind, we're delighted that the feedback to-date reports that following participation, people are feeling more confident, more open to the idea of group or public speaking, and that they feel they have just what they need to hold a room. As a function, and as an organisation, we're happy and proud to endorse Mike's approach and content and recommend it to any organisation that wants to see its people flourish in small or large group settings."

Josh Dickson Engagement & Capability Manager Connetics





